

The Interplay between Dividends and Leverage inside Commercial Banks

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Abstract

The paper analyzes the dividends paid by a large sample of commercial banks in the United States during 2006-2011. The most interesting findings arise after the end of 2008. Our measures for the probability of paying dividends and for the dividend payout ratio are positively related to the banks' non-deposit leverage. Conversely, banks' dividends correlate negatively to deposit leverage. We argue that during the crisis of 2007-2009 the liquidity needs of banks resorted more to deposits, than to non-deposit debt. This, in turn, had an impact on banks' dividend policies, to the extent that firms which could raise deposits preferred to preserve their financial stability, and did not pay huge dividends.

Keywords: banks, dividends, leverage

1. Introduction

The dividend policy of banks during the recent crisis of 2007-2009 is a controversial issue. Acharya et al. (2012) show that during the crisis banks continued to pay out large dividends, despite huge credit losses depleting their equity and highly levered capital structures. When losses can be anticipated, paying dividends to equityholders can be seen as an "extraction" (or, "expropriation") of value from debtholders. Acharya et al. (2012) affirm that the high dividends paid by banks during the turmoil revealed some risk shifting (or, asset substitution) on creditors.

Several papers claim that by paying out earnings firms exacerbate moral hazard, and shareholders might leave debtholders with an "empty shell" (Black (1976), Myers (1977), Smith and Warner (1979), Easterbrook (1984), and Leuz, Deller, and Stubenrath (1998), Akerlof and Romer (1993), Haq and Heaney (2012), and Kanas (2013)).

Inspired by the discussion in Acharya et al. (2012), this paper examines in more depth the empirical relationship between leverage and dividends inside banks. The previous research has more frequently treated the nexus debt-dividends inside non-financial firms than inside financial firms. There is not sound knowledge on the payout policies in the banking sector, and we believe this paper contributes to a better understanding of this subject.

We examine a large sample of United States commercial banks during 2000-2011. One interesting feature of our approach is to separate the effect on dividends from deposit leverage (retail funding) versus the effect from non-deposit leverage (wholesale funding). (Note 1) Thus, we exploit the layered composition of the debt structure of commercial banks in order to obtain insights on their dividend policies.

We discover that dividends are significantly affected by leverage only after October 2008, namely when banks were experiencing the most critical phases of the crisis. The impact from leverage is heterogeneous. Our measures for the probability of paying dividends and for the dividend payout ratio are positively related to non-deposit leverage, while are negatively correlated to deposit leverage.

We explain this pattern in light of the changes brought by the crisis on banks' financing. In the United States banks were observed raising equity capital and replacing with deposits other secured and unsecured wholesale debt securities (Oura et al. (2013)). At the same time, the crisis has affected the behavior of depositors, given that depositors started to perceive that their funds were put at risk, despite the presence of deposit insurance schemes (Mora (2010)). There was a high amount of deposits above the deposit insurance limit, and the FDIC fund fell dramatically by August 2009. Depositors were no longer net suppliers of liquidity, and firms were active in soliciting deposits (Acharya and Mora (2012)).

We argue that our outcomes may reveal the troubles in fund-raising which banks had to face during and after the crisis. Given the difficulties in obtaining interbank credit, the companies which could restore their liquidity by increasing deposits didn't want to pay out huge dividends. The same effect does not hold for the non-deposit debt. The companies increasing non-deposit debt had also more generous dividend policies.

The set of empirical methods employed in the analysis is broad, and helps to support the robustness of the outcomes' interpretation. Besides performing ordinary least squares (OLS) and instrumental variables (IV) regressions, we show outputs where the dividend payout is estimated following, alternatively, the method of Arellano and Bond (1991) for dynamic panel data (DPD), simultaneous systems of equations, and the approach of Honoré (1992) for censored normal regression (Tobit) models with fixed effects.

Lastly, in order to characterize the *total payout* policy of our firms, we show results on shares repurchases. In general, we do not notice a strong linkage between banks' shares repurchases and the composition of leverage.

The paper is organized as follows. In Section 2 we overview the academic research on dividends inside financial firms. Section 3 analyzes a large panel of United States commercial banks. We use econometric techniques which relate banks' dividend policies to leverage. We distinguish between deposit and non-deposit leverage, and separate the sub-sample of relative stability (before 2006) from the period of financial turmoil (after Summer 2007). Section 4 and Section 5 perform additional tests in order to verify the plausibility of the interpretation. Section 6 implements econometric methods which integrate the baseline set of outcomes. Section 7 explores decisions on share repurchases. Section 8 concludes the paper.

2. Related Literature

This paper studies the dividend policies of banks, on which little is known. Dickens, Casey, and Newman (2002) and Kleff and Weber (2010) find that the dividend policies of financial firms depend on their size, risk, and profitability. Casey and Dickens (2000) study the effects on banks' dividends from tax changes. Basse et al. (2014) and Boldin and Legget (1995) verify to what extent dividends may signal the quality of banks. Eriotis, Vasiliou, and Zisis (2007) describe the dividends of Greek banks during 1997-2001. Hirtle (1998) shows that in 1997 United States banks pay huge dividends as a consequence of high earnings retained from the past years.

Our paper contributes to this topic, and examines how commercial banks pay dividends in relation to the composition of their debt. Two previous studies mention the interplay between dividends and debt inside banks. Gropp and Heider (2010) survey international banks during 1991-2004, and find that banks which pay dividends have lower market and book leverage. Conversely, Octavia and Brown (2010) show that during 1996-2005 banks from developing countries which pay dividends have larger leverage.

In the final part of the paper we analyze share repurchases. We refer to Grullon and Ikenberry (2000) and Allen and Michaely (2003) for a review on the share repurchases inside non-financial firms. The empirical evidence on the share repurchases of banks is scarce. One example is Hirtle (2004), who shows that the repurchase of stocks improves the performance of bank holding companies.

3. Empirical Analysis

3.1 Data

Our data source is SNL Financial LC. (Note 2) We collect data on all the United States publicly listed institutions classified as operating "bank," which SNL Financial defines as "a company whose primary business is to accept deposits and make loans." (Note 3) Observations go from 2000q1 until 2011q3, and in total we have 46,107 bank-quarter observations. The following three sub-sections describe the main variables employed in the analysis of the paper. Table 1 reports the variables' most important descriptive statistics.

Table 1. Variables for banks' dividends, leverage, and control variables

Variable	N (as of 2011q3)	Mean	Median	5%	25%	75%	95%	Std. Dev
Dividend Policy								
<i>DIVIDEND_DUMMY</i> (%)	981	64.859	100	0.000	0.000	100	100	0.477
<i>DIVIDEND_EARNINGS</i> (%)	981	35.286	28.000	0.000	0.000	47.630	102.170	55.049
<i>DIVIDEND_EQUITY</i> (%)	981	2.869	2.120	0.000	0.000	4.840	8.830	3.563

Leverage								
<i>DEP&NONDEP_TA</i> (%)	981	88.297	89.569	80.309	87.550	91.044	93.071	6.379
<i>DEPOSITS_TA</i> (%)	981	78.928	80.980	62.340	74.690	85.470	89.820	9.685
<i>NONDEPOSITS_TA</i> (%)	981	9.365	7.870	0.000	2.790	13.880	24.530	8.381
<i>NONDEPOSITS_TL</i> (%)	981	10.522	8.798	0.000	3.148	15.502	27.438	9.540
<i>SHORTTERM_NONDEP_TA</i> (%)	981	0.841	0.000	0.000	0.000	0.378	4.971	2.304
<i>REPOS_TA</i> (%)	981	2.479	0.923	0.000	0.000	3.479	9.648	4.188
Control Variables								
<i>SIZE</i> (log of Assets)	981	13.174	12.912	11.096	12.148	13.866	18.756	1.610
<i>ROA</i> (%)	981	0.430	0.830	-2.220	0.370	1.170	1.690	2.295
<i>MTBV</i> (%)	981	139.801	131.100	43.500	90.400	176.900	266.200	70.970
<i>EQUITY_TA</i> (%)	981	10.457	9.340	6.030	7.930	11.190	17.620	5.935
<i>CASH_TA</i> (%)	981	7.743	5.421	1.808	3.270	9.383	20.756	7.738
<i>LOANS_TA</i> (%)	981	66.144	67.945	41.880	59.740	74.870	83.440	12.840
<i>RWA_TA</i> (%)	981	72.084	72.730	52.100	64.650	80.150	90.220	11.864
<i>INCOME_TAX_TA</i> (%)	981	0.086	0.057	0.000	0.000	0.142	0.299	0.181
<i>EMPL_COMP</i>	981	61.550	56.315	37.310	47.020	70.190	103.23	22.169
<i>CAPRATIO</i> (%)	981	16.497	13.960	10.540	12.150	16.890	28.130	13.124

The table reports the average value of the variables during the sample period 2000q1-2011q3. *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are calculated on the banks with positive earnings and positive equity, respectively.

3.2 Variables for Dividends

We approximate the bank's decision on dividends constructing the following three variables: (i) *DIVIDEND_DUMMY* is a dummy variable assuming value one if the firm has reported a positive dividend during the year-quarter, while assuming value zero if the reported dividend is zero; (ii) *DIVIDEND_EARNINGS* is the dividend payout ratio, calculated as dividends per share in percentage to earnings per share at the end of the quarter; (iii) as a second measure of payout, *DIVIDEND_EQUITY* measures the dividends per share in percentage to the common equity per share at the end of the quarter. The variable (ii) is the same dividend payout ratio employed by Rozeff (1982), and Braggion and Moore (2010), while as a reference for the variable in (iii), we refer to Onali (2012), who argues that *DIVIDEND_EQUITY* is a more reliable payout measure for banks, given the importance of equity capital in banking. (Note 4)

Table 3 shows dividends along the sample period, and for every year it reports the percentage of dividend paying banks together with the associated average payout ratio. Until 2008 the share of dividend paying banks is above 65%. During 2010-2011 instead, the number goes below 55%. Note in 2009 the peak in *DIVIDEND_EARNINGS*, when half of the banks' earnings was paid out through dividends. *DIVIDEND_EQUITY* is instead more stable and decreases progressively.

Table 3. Variables for banks' dividends during the years of the sample

Year	All sample			Dividend paying banks (<i>DIVIDEND_DUMMY</i> =1)	
	<i>DIVIDEND_DUM</i>	<i>DIVIDEND_EARNI</i>	<i>DIVIDEND_EQ</i>	<i>DIVIDEND_EAR</i>	<i>DIVIDEND_E</i>
	<i>MMY</i>	<i>NGS</i>	<i>UITY</i>	<i>NINGS</i>	<i>QUITY</i>
	(%)	(%)	(%)	(%)	(%)
2000 (Q1-Q4)	77.25	35.795	4.015	46.338	5.406
2001 (Q1-Q4)	74.01	35.498	3.760	47.962	5.276
2002 (Q1-Q4)	69.37	31.491	3.556	45.399	5.191
2003 (Q1-Q4)	67.35	32.316	3.508	47.979	5.283

2004 (Q1-Q4)	65.79	33.364	3.457	50.714	5.358
2005 (Q1-Q4)	66.69	31.768	3.403	47.635	5.320
2006 (Q1-Q4)	65.19	33.672	3.254	51.653	5.275
2007 (Q1-Q4)	65.63	37.930	3.157	57.790	5.229
2008 (Q1-Q4)	65.06	47.366	2.765	72.802	5.104
2009 (Q1-Q4)	62.24	50.539	1.877	81.207	4.338
2010 (Q1-Q4)	54.21	30.630	1.566	56.502	3.829
2011 (Q1-Q3)	50.34	22.744	1.420	45.179	3.399

The table reports the average value of the variables during the sample period 2000q1-2011q3. *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are calculated on the banks with positive earnings and positive equity, respectively. The last two columns refer to the dividend paying banks, for which *DIVIDEND_DUMMY* equals one.

3.3 Variables for Leverage

Our approach is to decompose the leverage structure of the banks. The total leverage is calculated as the sum of deposits and non-deposits normalized by total assets (*DEP&NONDEP_TA*). We then separate the deposit leverage from the non-deposit leverage, and *DEPOSITS_TA* and *NONDEPOSITS_TA* divide respectively deposits and non-deposits by total assets. We further compute the ratio of non-deposits over the total amount of deposit plus non-deposit liabilities (*NONDEPOSITS_TL*), where liabilities are defined as the difference between the balance sheet assets and equity capital.

Table 1 shows that commercial banks are funding 79% of their assets via deposits, while only the 9% of assets are funded via non-deposits. Table 2 concentrates on the dividend paying banks, namely the banks that pay non-zero dividends to shareholders. The dividend paying banks have got non-deposit leverage equal to 11.3%, namely above the average value on the sample. The same firms have distributed to owners more than the half of their profits, given that *DIVIDEND_EARNINGS* is 54.4%.

Table 2. Variables for dividends and leverage for the banks paying dividends

Variable	N(as of 2011Q3)	Dividend paying banks (<i>DIVIDEND_DUMMY</i> =1)						Std. Dev
		Mean	Median	5%	25%	75%	95%	
Dividend Policy								
<i>DIVIDEND_EARNINGS</i> (%)	284	54.404	41.500	13.790	29.270	58.820	127.030	60.267
<i>DIVIDEND_EQUITY</i> (%)	284	4.990	4.470	1.260	3.060	6.200	10.140	3.376
Leverage								
<i>DEP&NONDEP_TA</i> (%)	284	88.992	89.608	84.403	87.960	90.886	92.585	4.014
<i>DEPOSITS_TA</i> (%)	284	77.656	79.260	61.680	73.090	84.160	88.910	9.256
<i>NONDEPOSITS_TA</i> (%)	284	11.318	10.090	0.130	5.030	15.920	26.350	8.429
<i>NONDEPOSITS_TL</i> (%)	284	12.729	11.302	0.171	5.651	17.877	29.547	9.579

The table reports the average value of the variables during the sample period 2000q1-2011q3. *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are calculated on the banks with positive earnings and positive equity, respectively.

Figure 1 plots deposit leverage along the time-line. From the end of 2008, the banks of the sample have collected a larger share of deposits. The figure displays how the dividend paying banks have almost always lower values of deposits.

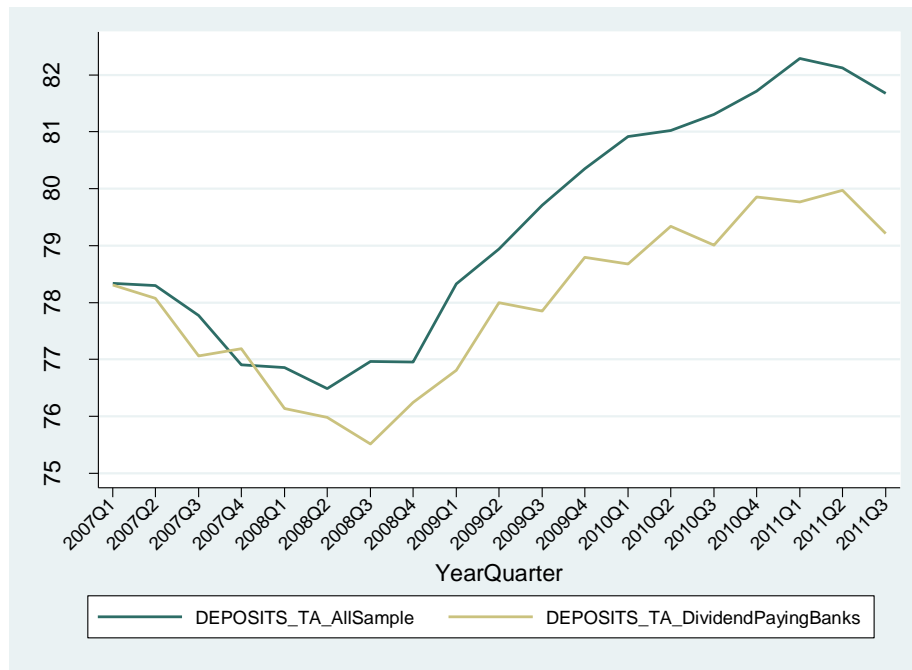


Figure 1. Deposit leverage during quarters

The figure shows the variable *DEPOSITS_TA* during 2007q1-2011q3 for the entire sample and for the dividend paying banks.

Finally, in Table 4 we calculate the pair-wise correlation between the set of variables for dividends and for leverage. In general, dividends are positively correlated with non-deposit leverage, while negatively correlated to deposit leverage. In absolute terms, the correlation coefficient goes never above 0.223 (which is the correlation between *DIVIDEND_DUMMY* and *NONDEPOSITS_TA*).

Table 4. Pair-wise correlation between the variables for dividends and the variables for leverage

Pair-wise correlation	<i>DIVIDEND_D UMMY</i>	<i>DIVIDEND_EA RNINGS</i>	<i>DIVIDEND_E QUITY</i>	<i>DEP&NONDE P_TA</i>	<i>NONDEPOSIT S_TA</i>	<i>DEPOSITS_TA</i>
<i>DIVIDEND_D UMMY</i>	1.000					
<i>DIVIDEND_EA RNINGS</i>	0.472 ***	1.000				
<i>DIVIDEND_E QUITY</i>	0.656 ***	0.582 ***	1.000			
<i>DEP&NONDE P_TA</i>	-0.002	-0.023 ***	0.055 ***	1.000		
<i>NONDEPOSIT S_TA</i>	0.223 ***	0.102 ***	0.190 ***	0.166 ***	1.000	
<i>DEPOSITS_TA</i>	-0.209 ***	-0.105 ***	-0.143 ***	0.517 ***	-0.759 ***	1.000

The table reports the pair-wise correlation between the variables for dividends and the variables for leverage. The sample period is 2000q1-2011q3. * p < 0.10, ** p < 0.05, *** p < 0.01

3.4 Additional Control Variables

Our regressions include a large set of control variables which take into account of the most important corporate features contributing to the determination of dividends. We measure the size of the company through the natural logarithm of total assets (*SIZE*), while profitability is captured by the return on assets (*ROA*). The market-to-book-ratio (*MTBV*) approximates investment opportunities. Other items in the banks' balance sheet that we include in the set of covariates are: equity, (*EQUITY_TA*), cash (*CASH_TA*), loans, (*LOANS_TA*), risk-weighted assets (*RWA_TA*), and income taxes (*INCOME_TAX_TA*). All the previous variables are normalized by total assets. We also have one control for the employees' compensation, and the index *EMPL_COMP* is the ratio of the employees' compensation and benefits over the average full-time equivalent employees. Finally, the regulatory capital requirement is taken into consideration through the risk adjusted total capital ratio, namely the sum of tier 1 and tier 2 capital over risk-weighted assets (*CAPRATIO*). The mean capital ratio is 16.497%, hence above the minimum required capital ratio of 10% established under the Basel II agreement. Among others, Berger et al. (2008) comment how banks tend to hold capital buffers highly above the regulatory minimum.

3.5 Empirical Strategy

Using different regression models, we estimate the effect on the three variables for dividends from the variables for leverage, plus the additional controls. The specification for *DIVIDEND_DUMMY* is the following logit model in (1):

$$\begin{aligned} & Prob(DIVIDEND_DUMMY_{i,t} = 1) \\ & = F \left(\alpha_1 LEVERAGE_{d,i,t} + \alpha_2 SIZE_{i,t} + \alpha_3 ROA_{i,t} + \alpha_4 EQUITY_TA_{i,t} + \alpha_5 CASH_TA_{i,t} \right. \\ & \quad + \alpha_6 MTBV_{i,t} + \alpha_7 LOANS_TA_{i,t} + \alpha_8 RWA_TA_{i,t} + \alpha_9 INCOME_TAX_TA_{i,t} + \alpha_{10} EMPL_COMP_{i,t} \\ & \quad \left. + \alpha_{11} CAPRATIO_{i,t} + \sum_i bank_i + \sum_t quarter_t + \varepsilon_{i,t} \right) \end{aligned} \quad (1)$$

Where $d = DEP\&NONDEP_TA, NONDEPOSITS_TA, DEPOSITS_TA, NONDEPOSITS_TL$

We are pooling data over time and across firms, and include quarter and bank fixed effects. Standard errors are clustered at the bank level, since observations might be correlated across time. The logit model allows interpreting the coefficients estimated on the regressors as the impact from the associated variables on the probability that the bank is paying dividends. We run four versions of equation (1) which differ only in the variable for the bank leverage. Given that the negative correlation between *NONDEPOSITS_TA* and *DEPOSITS_TA* is quite high, we run a separated specification for each leverage variable in order to avoid that potential multicollinearity spoils severely the results. The outcomes are reported in Panel A of Table 5.

For the two variables measuring the relative dividend payout instead, we estimate the following generalized partial adjustment model in (2):

$$\begin{aligned} & DIVIDEND_PAYOUT_{p,i,t} \\ & = \alpha_0 + \alpha_1 DIVIDEND_PAYOUT_{p,i,(t-1)} + \alpha_2 LEVERAGE_{d,i,t} + \alpha_3 SIZE_{i,t} + \alpha_4 ROA_{i,t} \\ & \quad + \alpha_5 EQUITY_TA_{i,t} + \alpha_6 CASH_TA_{i,t} + \alpha_7 MTBV_{i,t} + \alpha_8 LOANS_TA_{i,t} + \alpha_9 RWA_TA_{i,t} \\ & \quad + \alpha_{10} INCOME_TAX_TA_{i,t} + \alpha_{11} EMPL_COMP_{i,t} + \alpha_{12} CAPRATIO_{i,t} + \sum_i bank_i \\ & \quad + \sum_t quarter_t + \varepsilon_{i,t} \end{aligned} \quad (2)$$

where $p = DIVIDEND_EARNINGS, DIVIDEND_EQUITY$

where $d = DEP\&NONDEP_TA, NONDEPOSITS_TA, DEPOSITS_TA, NONDEPOSITS_TL$

The set of covariates stays the same as in equation (1); time and bank fixed effects are included, and standard errors are clustered at the firm level. The Panels B-C of Table 5 display results.

Both model (1) and model (2) are estimated across three sub-periods. The first sub-period goes from 2000q1 until 2007q3, and we consider this time frame as a period of relative stability. The second sub-period extends from 2007q4 until 2008q4, namely after the first signs of disorder due to the collapse of the subprime mortgages market, until the failure of Lehman Brothers in September 2008. Finally, the third sub-period spans from 2008q3 until 2011q3, namely from the peak of the crisis during fall 2008, until the return to more quiet conditions. During this latter period, some big investment banks were re-organized, and the United States Government decided to intervene through provisions, as the Troubled Asset Relief Program (TARP). All the Panels of Table 5 separate the estimates across the three sub-periods.

Table 5. The effect from leverage on banks 'dividends during three time horizons

Panel A	DIVIDEND_DUMMY											
	2000Q1-2007Q3				2007Q4-2008Q3				2008Q4-2011Q3			
	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)
DEP&NONDEP_TA	-0.009 (0.130)			-0.005 (0.132)	2.999 (3.074)				-0.820** (0.376)			
NONDEPOSITS_TA		-0.054* (0.032)				-0.052 (0.252)				0.132* (0.074)		
DEPOSITS_TA			0.053* (0.031)				0.078 (0.259)					-0.165** (0.074)
NONDEPOSITS_TL				-0.048* (0.029)				-0.051 (0.226)				0.125* (0.066)
SIZE	3.610*** (0.747)	3.815*** (0.754)	3.840*** (0.756)	3.816*** (0.758)	-116.550* (65.276)	-85.368* (49.201)	-84.722* (48.725)	-85.310* (49.030)	1.913 (1.914)	1.385 (1.978)	1.253 (1.983)	1.320 (1.979)
ROA	0.484 (0.324)	0.536 (0.327)	0.550* (0.328)	0.538 (0.328)	6.260* (3.223)	5.210* (2.884)	5.269* (2.920)	5.222* (2.892)	0.688* (0.388)	0.785** (0.394)	0.775** (0.395)	0.784** (0.394)
EQUITY_TA	0.153 (0.168)	0.114 (0.125)	0.162 (0.123)	0.124 (0.170)	3.493 (3.566)	0.418 (1.889)	0.492 (1.932)	0.427 (1.893)	0.082 (0.518)	1.017*** (0.352)	0.863** (0.351)	1.013*** (0.353)
CASH_TA	-0.017 (0.040)	-0.030 (0.040)	-0.029 (0.040)	-0.030 (0.040)	-1.926* (1.083)	-1.934* (0.997)	-1.908* (0.990)	-1.932* (0.995)	-0.005 (0.059)	0.010 (0.060)	0.017 (0.060)	0.011 (0.060)
MTBV	0.008*** (0.003)	0.008*** (0.003)	0.008*** (0.003)	0.008** (0.003)	0.314** (0.136)	0.263*** (0.100)	0.265*** (0.100)	0.264*** (0.100)	0.015** (0.007)	0.013* (0.007)	0.013* (0.007)	0.013* (0.007)
LOANS_TA	-0.020 (0.029)	-0.026 (0.029)	-0.024 (0.029)	-0.025 (0.029)	-0.025 (0.519)	0.039 (0.539)	0.065 (0.541)	0.044 (0.540)	-0.112 (0.074)	-0.110 (0.078)	-0.110 (0.077)	-0.110 (0.078)
RWA_TA	0.021 (0.029)	0.019 (0.035)	0.018 (0.035)	0.018 (0.035)	-2.775** (1.242)	-2.247** (0.902)	-2.277** (0.919)	-2.254** (0.907)	0.045 (0.081)	0.026 (0.087)	0.027 (0.085)	0.025 (0.086)
INCOME_TAX_TA	0.062 (0.757)	0.106 (0.758)	0.100 (0.757)	0.107 (0.758)	-25.827** (12.462)	-19.900** (9.689)	-19.730** (9.513)	-19.890** (9.627)	1.629 (1.478)	0.978 (1.477)	1.127 (1.475)	0.991 (1.478)
EMPL_COMP	0.005 (0.013)	0.008 (0.013)	0.008 (0.013)	0.008 (0.013)	-0.278 (0.211)	-0.204 (0.174)	-0.204 (0.174)	-0.204 (0.174)	-0.004 (0.024)	-0.006 (0.024)	-0.007 (0.024)	-0.006 (0.024)
CAPRATIO	-0.047 (0.080)	-0.031 (0.081)	-0.032 (0.081)	-0.032 (0.081)	-16.040** (7.320)	-12.376** (4.996)	-12.419** (5.002)	-12.392** (4.995)	-0.648*** (0.248)	-0.716*** (0.251)	-0.719*** (0.252)	-0.721*** (0.252)
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pseudo-R ²	0.170	0.173	0.172	0.173	0.656	0.643	0.644	0.644	0.180	0.175	0.179	0.176
Observations	1361	1361	1363	1363	106	106	106	106	578	578	578	578

Panel B	DIVIDEND_EARNINGS											
	2000Q1-2007Q3				2007Q4-2008Q3				2008Q4-2011Q3			
	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)
DIVIDEND_EARNI	-0.205***	-0.206***	-0.206***	-0.205***	-0.422***	-0.421***	-0.422***	-0.422***	0.023	0.024	0.023	0.023
NGS(t-1)	(0.040)	(0.041)	(0.041)	(0.041)	(0.094)	(0.094)	(0.094)	(0.094)	(0.051)	(0.051)	(0.051)	(0.051)
DEP&NONDEP_T	-1.031				-3.243				-4.730*			
A	(1.153)				(2.903)				(2.602)			
NONDEPOSITS_T		-0.184				-0.725				1.031		
A		(0.201)				(0.698)				(0.727)		
DEPOSITS_TA			0.084				-0.578				-1.332*	
			(0.199)				(0.701)				(0.729)	
NONDEPOSITS_T				-0.154				-0.663				0.960
L				(0.183)				(0.628)				(0.651)
SIZE	-6.745	-5.657	-6.173	-5.721	-16.792	-13.960	-14.062	-13.866	58.601***	59.358***	60.041***	59.289***
	(4.528)	(4.580)	(4.583)	(4.578)	(41.751)	(41.657)	(41.464)	(41.705)	(21.779)	(21.743)	(21.708)	(21.716)
ROA	-35.911***	-35.984***	-35.907***	-35.968***	-53.751***	-53.487***	-53.379***	-53.453***	-26.312***	-25.900***	-26.076***	-25.943***
	(5.360)	(5.331)	(5.320)	(5.329)	(14.765)	(14.590)	(14.564)	(14.593)	(4.005)	(3.943)	(3.961)	(3.948)
EQUITY_TA	0.678	1.485**	1.642***	1.514**	-2.605	-0.250	0.493	-0.168	-6.222	-0.425	-1.409	-0.466
	(1.238)	(0.670)	(0.623)	(0.661)	(5.336)	(4.604)	(4.432)	(4.585)	(4.882)	(4.296)	(4.241)	(4.281)
CASH_TA	0.129	0.094	0.120	0.096	0.099	-0.189	-0.179	-0.200	0.873	0.935	0.994	0.944
	(0.243)	(0.251)	(0.248)	(0.252)	(0.961)	(0.929)	(0.940)	(0.935)	(0.625)	(0.634)	(0.634)	(0.634)
MTBV	0.028*	0.026*	0.027*	0.026*	0.067	0.068	0.067	0.068	0.128*	0.124*	0.124*	0.124*
	(0.016)	(0.016)	(0.016)	(0.015)	(0.066)	(0.066)	(0.066)	(0.066)	(0.068)	(0.067)	(0.067)	(0.067)
LOANS_TA	-0.015	-0.042	-0.036	-0.041	0.914	0.761	0.750	0.748	-0.914	-0.894	-0.877	-0.895
	(0.167)	(0.173)	(0.172)	(0.173)	(1.455)	(1.472)	(1.477)	(1.473)	(0.610)	(0.632)	(0.633)	(0.632)
RWA_TA	-0.109	-0.120	-0.116	-0.120	-0.817	-0.843	-0.839	-0.844	1.784***	1.653**	1.637**	1.645**
	(0.159)	(0.159)	(0.160)	(0.159)	(1.112)	(1.116)	(1.114)	(1.117)	(0.679)	(0.693)	(0.690)	(0.693)
INCOME_TAX_TA	-2.836	-2.795	-2.797	-2.791	-0.320	-0.302	-0.314	-0.302	10.182	8.101	8.092	8.036
	(4.043)	(4.046)	(4.044)	(4.046)	(0.406)	(0.415)	(0.417)	(0.416)	(8.647)	(8.540)	(8.552)	(8.541)
EMPL_COMP	0.112	0.128	0.127	0.129	-0.404	-0.354	-0.358	-0.351	0.044	0.131	0.130	0.131
	(0.104)	(0.102)	(0.102)	(0.101)	(0.501)	(0.503)	(0.499)	(0.500)	(0.122)	(0.224)	(0.224)	(0.224)
CAPRATIO	-0.954	-0.906	-0.939	-0.912	-5.342	-5.370	-5.384	-5.391	0.960	0.496	0.364	0.444
	(0.586)	(0.583)	(0.583)	(0.579)	(3.774)	(3.787)	(3.783)	(3.785)	(2.015)	(1.200)	(1.997)	(1.998)
Constant	255.443*	145.746**	141.772**	146.111**	749.287	418.944	360.786	-418.132	-378.069	-864.534***	-748.972**	-862.397***
	(132.240)	(65.753)	(69.430)	(65.679)	(767.491)	(657.122)	(661.803)	(657.103)	(403.914)	(335.648)	(332.206)	(334.918)
Firm and Time	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
R ² (within)	0.164	0.164	0.164	0.164	0.280	0.280	0.280	0.280	0.150	0.149	0.151	0.150
Observations	5292	5292	5294	5292	887	887	887	887	2403	2403	2403	2403

Panel C	DIVIDEND_EQUITY											
	2000Q1-2007Q3				2007Q4-2008Q3				2008Q4-2011Q3			
	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)	(1)	(2)	(3)	(4)
<i>DIVIDEND_EQUITY</i> (<i>t-1</i>)	-0.387*** (0.043)	-0.387*** (0.043)	-0.387*** (0.043)	-0.387*** (0.043)	-0.424*** (0.077)	-0.424*** (0.076)	-0.424*** (0.076)	-0.424*** (0.076)	-0.075 (0.064)	-0.078 (0.063)	-0.078 (0.064)	-0.078 (0.063)
<i>DEP&NONDEP_TA</i>					-0.141 (0.111)				-0.021 (0.015)			
<i>NONDEPOSITS_TA</i>		-0.001 (0.011)				-0.028 (0.033)				0.049*** (0.014)		
<i>DEPOSITS_TA</i>			-0.004 (0.011)				0.018 (0.031)					-0.045*** (0.012)
<i>NONDEPOSITS_TL</i>				0.001 (0.010)				0.028 (0.029)				0.044*** (0.013)
<i>SIZE</i>	-0.391 (0.324)	-0.366 (0.339)	-0.389 (0.340)	-0.366 (0.338)	2.271* (1.605)	3.070* (1.683)	3.050* (1.688)	3.099* (1.693)	1.075*** (0.310)	1.177*** (0.314)	1.124*** (0.314)	1.170*** (0.314)
<i>ROA</i>	-0.005 (0.062)	-0.008 (0.063)	-0.005 (0.063)	-0.008 (0.063)	0.038 (0.057)	0.036 (0.057)	0.034 (0.057)	0.036 (0.057)	0.040*** (0.011)	0.041*** (0.011)	0.040*** (0.011)	0.041*** (0.011)
<i>EQUITY_TA</i>	-0.096** (0.041)	-0.057** (0.029)	-0.059** (0.029)	-0.057** (0.029)	-0.237* (0.129)	-0.105 (0.070)	-0.083 (0.072)	-0.105 (0.070)	0.028 (0.046)	0.071 (0.046)	0.028 (0.046)	0.066 (0.045)
<i>CASH_TA</i>	-0.011 (0.011)	-0.012 (0.011)	-0.011 (0.011)	-0.012 (0.011)	-0.031* (0.027)	-0.042 (0.029)	-0.041 (0.029)	-0.043 (0.029)	0.032*** (0.012)	0.037*** (0.012)	0.038*** (0.012)	0.037*** (0.012)
<i>MTBV</i>	0.005*** (0.001)	0.005*** (0.001)	0.005*** (0.001)	0.005*** (0.001)	0.011*** (0.003)	0.011*** (0.003)	0.011*** (0.003)	0.011*** (0.003)	0.007*** (0.002)	0.007*** (0.001)	0.007*** (0.001)	0.008*** (0.001)
<i>LOANS_TA</i>	-0.008 (0.012)	-0.010 (0.012)	-0.009 (0.012)	-0.010 (0.012)	0.068* (0.041)	0.060 (0.040)	0.060 (0.040)	0.060 (0.040)	0.015 (0.011)	0.014 (0.010)	0.020 (0.011)	0.015 (0.011)
<i>RWA_TA</i>	0.006 (0.011)	0.007 (0.011)	0.007 (0.011)	0.007 (0.011)	0.005 (0.042)	0.007 (0.042)	0.008 (0.042)	0.008 (0.042)	0.007 (0.015)	0.009 (0.014)	0.005 (0.014)	0.008 (0.014)
<i>INCOME_TAX_TA</i>	-0.078 (0.257)	-0.071 (0.256)	-0.075 (0.256)	-0.071 (0.256)	0.018 (0.017)	0.019 (0.017)	0.018 (0.017)	0.019 (0.017)	0.442** (0.212)	0.399* (0.208)	0.436** (0.209)	0.401* (0.208)
<i>EMPL_COMP</i>	-0.008 (0.005)	-0.008 (0.005)	-0.008 (0.005)	-0.008 (0.005)	0.007 (0.006)	0.008 (0.007)	0.008 (0.007)	0.008 (0.007)	0.002 (0.004)	0.002 (0.004)	0.002 (0.004)	0.002 (0.004)
<i>CAPRATIO</i>	-0.005 (0.016)	-0.004 (0.016)	-0.003 (0.016)	-0.004 (0.016)	0.066 (0.042)	0.073* (0.043)	0.071 (0.043)	0.073* (0.043)	-0.060* (0.034)	-0.069** (0.034)	-0.070** (0.034)	-0.070** (0.034)
Constant	13.978** (5.724)	9.679** (4.665)	10.231** (5.079)	9.677** (4.667)	-25.573 (26.518)	-43.706* (25.811)	-45.347* (26.887)	-44.068* (25.935)	-11.858** (4.984)	-16.230*** (5.070)	-11.170** (4.878)	-16.108*** (5.081)
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
R ² (within)	0.167	0.167	0.167	0.167	0.256	0.255	0.255	0.256	0.137	0.142	0.142	0.142
Observations	5647	5647	5650	5647	1146	1146	1146	1146	3945	3945	3945	3945

Each panel estimates regression models across the following three sample periods: 2000q1-2007q3; 2007q4-2008q3; 2008q4-2011q3. Panel A: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY* on the variables for leverage, the control variables, and a set of dummies for banks and quarters (not reported). For every sub-period, the columns differ in the variable for leverage. Standard errors are reported in parentheses. Panel B: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS* on the variables for leverage, the control

variables, the lagged value of *DIVIDEND_EARNINGS*, and a set of dummies for banks and quarters (not reported). For every sub-period, the columns differ in the variable for leverage. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Panel C: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY* on the variables for leverage, the control variables, the lagged value of *DIVIDEND_EQUITY*, and a set of dummies for banks and quarters (not reported). For every sub-period, the columns differ in the variable for leverage. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

3.6 Results

In the panels of Table 5 we focus on the coefficients estimated on the variables for leverage. During 2000-2006 there are no significant coefficients from leverage on the two payout measures, except for a weak negative effect from non-deposit leverage on *DIVIDEND_DUMMY*. During 2007-2008 the sign on leverage is never statistically relevant.

Instead, the coefficients on leverage become statistically much more important during the last part of the sample, namely during 2008-2011. In the aftermath of the crisis the link between banks' dividends and leverage is more evident. Interestingly, we observe a heterogeneous pattern. In general, dividends are negatively correlated to deposit leverage, while positively correlated to non-deposit leverage. The impact is stronger on the payout ratio measured from *DIVIDEND_EQUITY*. In economic terms, a marginal increase in *DEPOSITS_TA* reduces *DIVIDEND_EQUITY* by almost 44%. (Note 5)

Looking at the coefficients on the control regressors, the pattern in the sign differs across the three panels, although the significance is not very striking. The variability in the two payout measures is largely captured by their one-period lagged values, given the high and significant coefficients on the first lags of the dependent variables. (Note 6) Investment opportunities (*MTBV*) are often positive on dividends, while there is a remarkable size effect on the dividend payout after 2008. (Note 7)

3.7 Interpretation of the Results

We now interpret the outcomes got in the previous sub-section. The major finding is that different components of the bank's leverage are differently related to the dividend policy of the same firm. Our banks are more encouraged to pay out dividends when they raise their non-deposit debt, while they are less willing to pay dividends when they increase in deposits. Our results suggest that depositors can discipline banks, which do not pay out earnings when increase deposits. On the other hand instead, paying dividends seems to be a way for banks to shift risk on the non-deposit debtholders, given that dividends are positively correlated with non-deposits.

This pattern becomes statistically more interesting with the outbreak of crisis. We interpret how the crisis has influenced the financing of commercial banks, and ultimately their dividends. The crisis revealed severe troubles in the market of wholesale debt. Several banks experienced distress after the freezing of interbank short-term credit. In order to face the consequences of the turmoil and return to stability, banks had to change their funding models. Oura et al. (2013) note that with the crisis, United States banks started raising equity capital, while replacing secured and unsecured wholesale debt with deposits. Collecting new deposits, banks could hoard the liquidity which was rapidly drying up in the unsecured interbank market (Heider, Hoerova, and Holthausen (2009)). Boyson, Helwege, and Jindra (2014) say that through deposit funding banks can avoid fire sales of assets due to liquidity shocks during crises. There are several papers which mention that during episodes of crisis banks change their financing strategies towards the inclusion of more deposits. Among others we refer to Hoggarth, Mahadeva, and Martin (2010), Adrian and Shin (2011), Martel, Van Rixtel, and González Mota (2012), and Van Rixtel and Gasperini (2013). Berrospide (2012) studies the determinants for the liquidity hoarding of banks during the recent crisis. The author notes the importance of deposits for smaller banks, which have restricted access to interbank markets and to the central bank's discount window. By hoarding liquidity through deposits, smaller banks can more easily purchase government securities and mortgage-backed securities. According to Berrospide (2012), during the height of the crisis in 2008, the liquidity stemming from deposits diminished, since depositors lost confidence, and started withdrawing.

Episodes of turmoil inside financial markets may affect the behavior of depositors, who see their funds at risk (for example, see the evidence in Gatev, Schuermann, and Strahan (2007), and Martinez Peria and Schmuckler (2001)). In particular, during 2007-2009 banks were no more regarded as safe havens and passive recipient of funds as it was during previous crises, while they were active in seeking deposits (Mora (2010) and Acharya and Mora (2012)). Calomiris and Kahn (1991) and Calomiris (2012) say that most frequent and severe cause for funding illiquidity is

the withdrawals from liquidity providers due to the perception of an increased risk in the firm solvency. Arguably, during the latest financial crisis depositors started fearing the uncertainty on banks' financial conditions. Due to bank failures during 2008-2009, the FDIC fund fell to \$0.648 billion by August 2009. Subsequent failures of financial firms almost bankrupted the FDIC, so that it demanded a 3-year pre-payment from banks to shore up its capital. At the close of 2009, a total of 140 banks became insolvent. This is the largest number of bank failures in a year since 1992, when 179 institutions failed. In our view, all the facts mentioned above support our argument that during the crisis banks gave crucial importance to depositors and did not want to deprive them of value by paying out cash.

On the other hand, the estimated coefficient on the non-deposit leverage is positive. Namely, by paying dividends banks shift the owners' risk on the non-deposit creditors, who hold a minor share of the debt inside commercial banks. Some previous discussions argue that banks funded more by non-deposit liabilities fared worse during the crisis, and had to seek retail funding in order to face the distress (Huang and Ratnovski (2009), Shin (2009), Demirgüç-Kunt and Huizinga (2010), Goldsmith-Pinkham and Yorulmazer (2010), Beltratti and Stulz (2012), and Vazquez and Federico (2012)). (Note 8)

4. Testing Effects on the Results from Signaling and Disciplining Arguments

In this section we want to stress the plausibility of our previous interpretation by verifying to what extent the results are affected by other opinions, which argue that dividends can be explained by signaling and disciplining hypotheses.

4.1 Effects from Signaling on the Results

Several studies have discussed how both dividends and debt issuances can signal the firm's profitability. If managers are asymmetrically more informed than the outside investors on future business prospects, they might want to signal their future profitability by paying out cash or by raising debt. (Note 9)

In order to stress to what extent profitability issues are driving our outcomes, in Table 6 we display results where the covariates include the interaction term between leverage and the return on assets, namely the indicator for profitability we employed in all the previous estimates. Given the difficulties in interpreting the interaction between continuous variables (Jaccard, Turrisi and Wan (1990)), we further show estimates where the interacted variables are centered about their respective means. In the columns of Table 6 the interactions are never significant. For example, in column 3 we do not see that profitability sorts an interesting effect on dividends for a bank with average deposit leverage. To conclude, we do not get evidence hinting that the previously estimated results and the interpretation we provided, are importantly driven by signaling arguments.

Table 6. The effect from leverage on banks' dividends, including the interaction between leverage and profitability

	<i>DIVIDEND_DUMMY</i>		<i>DIVIDEND_EQUITY</i>	
	(1)	(2)	(3)	(4)
<i>NONDEPOSITS_TA</i>	0.105 (0.082)		0.049*** (0.015)	
<i>DEPOSITS_TA</i>		-0.119 (0.082)		-0.045*** (0.013)
<i>ROA</i>	0.561 (0.496)	6.146 (4.483)	0.042* (0.023)	-0.041 (0.121)
<i>NONDEPOSITS_TA*ROA</i>	0.041 (0.058)		-0.000 (0.002)	
<i>DEPOSITS_TA*ROA</i>		-0.066 (0.054)		-0.000 (0.002)
Control Variables & Fixed Effect	Yes	Yes	Yes	Yes
<u>Mean-Centered Variables:</u>				
<i>NONDEPOSITS_TA</i>	0.131* (0.074)		0.047*** (0.014)	
<i>DEPOSITS_TA</i>		-0.161** (0.074)		-0.043*** (0.012)
<i>ROA</i>	0.588	6.104	0.035* (0.014)	0.071

	(0.474)	(4.448)	(0.020)	(0.114)
<i>NONDEPOSITS_TA*ROA</i>	0.041 (0.058)		0.000 (0.002)	
<i>DEPOSITS_TA*ROA</i>		-0.066 (0.054)		-0.000 (0.001)
Control Variables & Fixed Effect	Yes	Yes	Yes	Yes

Each column estimates regression models during the sample period 2008q4-2011q3. Columns 1-2: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Columns 3-4: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

4.2 Effects from Disciplining on the Results

Dividends and leverage can both serve to discipline managers. Indeed, managers might be tempted to use the exceeding cash flows for pursuing their own goals, rather than for growing the business. Dividends can discipline the excesses of managers, since they force managers to return funds to owners. At the same time, also the issuance of debt is a way to concentrate managers in running the firm efficiently, because managers will feel pressured to keep the firm solvable, and will be less tempted to destroy value. (Note 10)

In order to get some evidence on the outcomes due to disciplining arguments, we exploit the available information on the banks' share of insider ownership measured during 2011q3. (Note 11) *LOW_INSIDER_DUMMY* is a dummy variable denoting with value one whether the bank has insider ownership below the mean (which equals 18.2%). Inside banks with lower insider ownership, managers could be more likely to misbehave, therefore firms would need a stronger monitor on managerial actions. In Table 7 we let interact *LOW_INSIDER_DUMMY* with deposit and non-deposit leverage. These latter interaction terms are never statistically relevant. Hence, we cannot argue that the banks which need more discipline, use leverage as a substitute of dividends in the control of managers, neither the two policies complement each other with a relevant joint effect. In conclusion, surveying the governance structure of our banks does not improve the previous interpretation.

Table 7. The effect from leverage on banks' dividends, including the interaction between leverage and insider ownership

	<i>DIVIDEND_DUMMY</i>		<i>DIVIDEND_EARNINGS</i>		<i>DIVIDEND_EQUITY</i>	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>NONDEPOSITS_TA</i>	0.192* (0.110)		0.265 (1.355)		0.021 (0.021)	
<i>DEPOSITS_TA</i>		-0.270** (0.112)		-0.607 (1.346)		-0.029* (0.015)
<i>NONDEPOSITS_TA*</i> <i>LOW_INSIDER_DUMMY</i>	-0.116 (0.123)		0.932 (1.369)		0.032 (0.026)	
<i>DEPOSITS_TA*</i> <i>LOW_INSIDER_DUMMY</i>		0.176 (0.121)		-0.829 (1.336)		-0.016 (0.019)
Control Variables	Yes	Yes	Yes	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes
Pseudo- R^2 / R^2 (within)	0.176	0.184	0.161	0.162	0.155	0.155
Observations	521	521	2258	2258	3657	3657

Each column estimates regression models during the sample period 2008q4-2011q3. *LOW_INSIDER_DUMMY* is a dichotomous variable which assumes value one if the bank has got insider ownership smaller or equal than the mean insider ownership across the sample (equal to 18.231%). Columns 1-2: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Columns 3-4: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Columns 5-6: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

5. Additional Tests

5.1 Disentangling Effects on Dividends from Different Types of Deposits

We disentangle the contribution on dividends from various types of deposits. Table 8 displays that our banks have more than the 50% of their assets funded through current accounts (*CURRENTACC_TA*) and “time deposits.” Time deposits are separated into jumbo time deposits and retail time deposits (respectively, *JUMBOTIMEDEP_TA* and *RETAILTIMEDEP_TA*). A lower share of assets is financed from money market accounts (*MONEYMKTACC_TA*) and saving accounts (*SAVINGACC_TA*), while very marginal is the proportion over assets on foreign deposits (*FOREIGNDEP_TA*) and other unclassified deposits (*OTHERDEP_TA*).

Table 8. The composition of banks' deposit leverage

Variable	N (as of 2011Q3)	Mean	Median	5%	25%	75%	95%	Std. Dev
<i>DEPOSITS_TA</i>	981	78.928	80.980	62.340	74.690	85.470	89.820	9.685
<i>JUMBOTIMEDEP_TA</i>	981	14.589	12.984	4.376	8.742	18.930	30.077	8.133
<i>RETAILTIMEDEP_TA</i>	981	19.204	19.121	3.510	12.216	25.685	35.841	9.746
<i>MONEYMKTACC_TA</i>	981	14.952	12.872	2.354	7.583	20.267	34.648	10.149
<i>SAVINGACC_TA</i>	981	8.558	5.962	0.233	2.451	11.730	27.086	8.554
<i>CURRENTACC_TA</i>	981	21.831	21.063	7.189	14.723	27.808	39.535	9.962
<i>FOREIGNDEP_TA</i>	981	0.230	0.000	0.000	0.000	0.000	0.000	2.300
<i>OTHERDEP_TA</i>	981	0.021	0.000	0.000	0.000	0.000	0.000	0.837

The table reports the average percentage value of the variables during the sample period 2000q1-2011q3.

In Table 9 we estimate models (1) and (2) replacing the variable for deposit leverage with the six disentangled types of deposits. On average, we observe that all deposits have important negative effects on dividends. We comment briefly on time deposits. Time deposits can be withdrawn only after a specified date, typically ranging from three months to six years. Jumbo time deposits have balance of at least \$100,000 and do not have the FDIC insurance protection, hence entail higher investment risk. Conversely, retail time deposits are fully protected from the FDIC. In Table 9 the effects from the two types of time deposits are not different in sign, neither in significance. Hence, we deduce that our banks do not want to pay dividends as long as deposits become wider, even when deposits have full deposit insurance. (Note 12)

Table 9. The effect from the components of deposit leverage on banks' dividends

	<i>DIVIDEND_DUMMY</i>	<i>DIVIDEND_EARNINGS</i>	<i>DIVIDEND_EQUITY</i>
	(1)	(2)	(3)
Type of Deposits:			
<i>JUMBOTIMEDEP_TA</i>	-0.362** (0.182)	-2.166* (1.483)	-0.049** (0.022)
<i>RETAILTIMEDEP_TA</i>	-0.640*** (0.236)	-2.453* (1.440)	-0.084*** (0.024)
<i>MONEYMKTACC_TA</i>	-0.375** (0.181)	-2.464 (1.630)	-0.042** (0.021)
<i>SAVINGACC_TA</i>	-1.193** (0.482)	-3.031* (1.583)	-0.079** (0.035)
<i>CURRENTACC_TA</i>	-0.403* (0.226)	-3.489** (1.401)	-0.046** (0.022)
<i>FOREIGNDEP_TA</i>	-4.728 (5.87e^04)	-2.237 (3.679)	-0.248* (0.136)
Control Variables	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes
Dummy for:			
<i>ADEPOSITS < 0</i>	-0.538** (0.254)	-0.075 (2.137)	-0.084 (0.051)
<i>ADEPOSITS (Excluded TIME DEPOSITS) < 0</i>	-0.738*** (0.275)	-1.016 (2.381)	-0.139** (0.065)
Control Variables	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes

Each column estimates regression models during the sample period 2008q4-2011q3. The variables for the type of deposits are defined in the Appendix. *ADEPOSITS* is the difference in the value of deposits across two consecutive quarters. Column 1: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Column 2: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Column 3: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

5.2 Disentangling the Effect on Dividends from the Change in Deposits

We explore the evolution in the change of deposits between two consecutive quarters. In Table 9 above the change in deposits is denoted with the symbol "delta." When delta is negative, withdrawals reduce the aggregate value of deposits from one quarter to the other. Among the covariates of models (1) and (2), we add a dichotomous variable

assuming value one if delta is negative. The sign estimated on the dummy is negative, although relevant only on *DIVIDEND_DUMMY*.

We find more interesting outputs as soon as we consider the value of deposits subtracted from the value of time deposits. Thus, we create a dummy variable taking value one when there is a negative change in the bank non-time deposits, namely current accounts, money market accounts, saving accounts, foreign and other type of deposits. This latter dummy is now significantly negative on *DIVIDEND_DUMMY* and *DIVIDEND_EQUITY*. Non-time deposits can be withdrawn more easily than time deposits, and we find plausible to think that the bank finds more difficult to estimate how long these funds would be available. If the firm fears the behavior of non-time depositors, we can explain why the negative effect on dividends becomes more evident for the non-time deposits.

5.3 Disentangling Effects on Dividends from Non-Deposit Debt of Short-Term

We examine the composition of non-deposit liabilities, and test the effect on dividends from non-deposit debt of short-term duration. Indeed, the rolling-over of non-deposit short-term debt could limit the incentive to distribute dividends. (Note 13)

The variable *SHORTTERM_NONDEP_TA* calculates the ratio of short-term borrowings over total assets. It includes claims with a maturity of one year or less, and does not include repurchase agreements (repos). Instead, the variable *REPOS_TA* disentangles the value of repurchase agreements over total assets. In Table 10 the latter two variables are added in the equations for dividends. Both have positive estimated sign, although never statistically significant. The control for short-term non-deposit debt does not give further insights on the baseline results.

Table 10. The effect from short-term non-deposit leverage on banks' dividends

	<i>DIVIDEND_DUMMY</i>	<i>DIVIDEND_EARNINGS</i>	<i>DIVIDEND_EQUITY</i>
	(1)	(2)	(3)
<i>SHORTTERM_NONDEP_TA</i>	-0.281 (0.203)	0.121 (1.155)	0.032 (0.038)
<i>REPOS_TA</i>	0.102 (0.174)	2.552 (1.896)	0.028 (0.038)
Control Variables	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes
Pseudo- R^2 / R^2 (within)	0.177	0.141	0.130
Observations	512	2173	3596

Each column estimates regression models during the sample period 2008q4-2011q3. Column 1: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Column 2: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Column 3: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

5.4 Estimates Including Controls for the Troubled Asset Relief Program (TARP) and Too-Big-To-Fail Status

Some of the banks in the sample are involved by the Troubled Asset Relief Program (TARP) initiated from the United States Government starting from October 2008. The TARP Capital Purchase Program imposed to the participating banks some restrictions on dividends. More precisely, banks could neither pay nor increase their dividends before having made the other payments on the senior preferred stock held by the United States Department

of Treasury (UST); while even when banks were allowed to pay dividends, they had to get the approval from the UST.

We now check to what extent the TARP has got influence on the estimated outcomes. In Table 11 we focus on the sub-period 2008q4-2011q3, and run similar regressions to (1) and (2), where we add controls for the TARP provision. Column 1 includes the amount of equity issued under the TARP normalized by total assets (*TARPEQUITY_TA*); column 2 includes a dichotomous variable denoting with value one whether the bank has received TARP equity (*TARPEQUITY_DUMMY*); finally, in column 3 *NONDEPOSITS_TA* is interacted with *TARPEQUITY_DUMMY*. Overall, the TARP impact is not remarkable, and the quality of our outcomes is not affected by the control for the TARP. For further robustness, in Table 12 we verify that no change in the main results occurs if we interact leverage with a dummy denoting with value one whether the bank is among the eight banks from the United States defined by the Financial Stability Board as “systemically important financial institutions.” (Note 14)

Table 11. The effect from leverage on banks' dividends, controlling for equity issued under the United States Treasury's Troubled Asset Relief Program (TARP)

	<i>DIVIDEND_DUMMY</i>			<i>DIVIDEND_EARNINGS</i>			<i>DIVIDEND_EQUITY</i>		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
<i>NONDEPOSITS_TA</i>	0.189** (0.074)	0.175** (0.075)	0.250*** (0.093)	1.076 (0.734)	1.095 (0.733)	1.099 (0.818)	0.048*** (0.014)	0.048*** (0.014)	0.040*** (0.015)
<i>TARPEQUITY_TA</i>	-1.176*** (0.333)			-1.698 (3.250)			0.036 (0.056)		
<i>TARPEQUITY_DUMMY</i>		-3.090*** (0.927)	-1.703 (1.226)		-4.976 (5.973)	-4.868 (13.087)		0.066 (0.128)	-0.175 (0.204)
<i>NONDEPOSITS_TA</i> * <i>TARPEQUITY_DUMMY</i>			-0.140 (0.092)			-0.009 (0.829)			0.020 (0.015)
Control Variables	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pseudo- R^2 / R^2 (within)	0.209	0.209	0.214	0.150	0.150	0.150	0.142	0.142	0.143
Observations	578	578	578	2396	2396	2396	3933	3933	3933

Each column estimates regression models during the sample period 2008q4-2011q3. Columns 1-3: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. The three columns differ in the variable which controls for the effect from Treasury's Troubled Asset Relief Program (TARP). Standard errors are reported in parentheses. Columns 4-6: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. The three columns differ in the variable which controls for the effect from Treasury's Troubled Asset Relief Program (TARP). Standard errors are clustered at the bank level and are reported in parentheses. Columns 7-9: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. The three columns differ in the variables which controls for the effect from Treasury's Troubled Asset Relief Program (TARP). Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 12. The effect from leverage on banks' dividends, including the interaction between leverage and a dichotomous variable denoting "too-big-to-fail" institutions

	<i>DIVIDEND_DUMMY</i>		<i>DIVIDEND_EARNINGS</i>		<i>DIVIDEND_EQUITY</i>	
	(1)	(2)	(3)	(4)	(5)	(6)
<i>NONDEPOSITS_TA</i>	0.142*		1.060		0.047***	
	(0.075)		(0.731)		(0.014)	
<i>DEPOSITS_TA</i>		-0.170**		-1.359*		-0.043**
		(0.075)		(0.734)		*
						(0.012)
<i>NONDEPOSITS_TA</i> *	-1.418		-5.294***		0.268	
<i>TOOBIGTF_DUMMY</i>	(1.137)		(0.100)		(0.168)	
<i>DEPOSITS_TA</i> *		0.204		2.946		-0.244
<i>TOOBIGTF_DUMMY</i>		(0.359)		(2.551)		(0.240)
Control Variables	Yes	Yes	Yes	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes
Pseudo- R^2 / R^2 (within)	0.183	0.180	0.150	0.151	0.145	0.144
Observations	578	521	2403	2403	3945	3945

Each column estimates regression models during the sample period 2008q4-2011q3. *TOOBIGTF_DUMMY* is a dichotomous variable which assumes value one if the bank is classified as a "systemically important financial institution." The banks from the United States which the Financial Stability Board classifies (in November 2011) as "systemically important financial institutions" are the following: Bank of America, Bank of New York Mellon, Citigroup, Goldman Sachs, JPMorgan Chase, Morgan Stanley, State Street, Wells Fargo. Columns 1-2: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Columns 4-6: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Columns 7-9: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

6. Tests for the Robustness of the Econometric Modeling

We check that the results we obtain in the previous sections are robust to different econometric approaches. We acknowledge that there might be endogeneity involving our outcomes. Although we cannot entirely overcome the endogeneity issue, we want to quantify the impact from leverage on dividends using several other approaches, so to corroborate the claim that our major results and their interpretation are not severely spoiled by endogeneity.

6.1 Simultaneous Systems of Equations

We estimate a bivariate system of equations modeling the simultaneous choice on dividends and leverage:

$$\begin{aligned}
 &DIVIDEND_EQUITY_{i,t} \\
 &= \alpha_0 + \alpha_1 DIVIDEND_EQUITY_{i,(t-1)} + \alpha_2 LEVERAGE_{d,i,t} + \alpha_3 SIZE_{i,t} + \alpha_4 ROA_{i,t} \\
 &+ \alpha_5 EQUITY_TA_{i,t} + \alpha_6 CASH_TA_{i,t} + \alpha_7 MTBV_{i,t} + \alpha_8 LOANS_TA_{i,t} + \alpha_9 RWA_TA_{i,t} \\
 &+ \alpha_{10} INCOME_TAX_TA_{i,t} + \alpha_{11} EMPL_COMP_{i,t} + \alpha_{12} CAPRATIO_{i,t} + \sum_i bank_i \\
 &+ \sum_t quarter_t + \varepsilon_{i,t} \\
 \\
 &LEVERAGE_{d,i,t} = \alpha_0 + \alpha_1 DIVIDEND_EQUITY_{i,t} + \alpha_2 SIZE_{i,t} + \alpha_3 ROA_{i,t} + \alpha_4 MTBV_{i,t} + \sum_i bank_i \\
 &+ \sum_t quarter_t + \vartheta_{i,t} \tag{3}
 \end{aligned}$$

Where $d = DEP\&NONDEP_TA, NONDEPOSITS_TA, DEPOSITS_TA$

In the dividend equation the dependent variable is the dividend payout as captured by *DIVIDEND_EQUITY*. We separate the sample into two time horizons, namely 2000q1-2008q2, and 2008q3-2011q3. The set of covariates in the dividend equation stays the same as in equation (2). The regressors in the leverage equation are dividends, size, profitability, and investment opportunities. Gropp and Heider (2010) use similar regressors for the explanation of banks’ book and market leverage. We include quarter and firm dummies, and fit each system of equation following the approach implemented by Zellner (1962), Zellner and Huang (1962), and Zellner (1963). (Note 15)

Table 13 displays the results. Again, the crisis window reveals the most interesting patterns, where the Breusch-Pagan test rejects the null hypothesis that the two equations are independent. The systems of equations confirm the opposite signs on deposits versus non-deposits which we got in the previous univariate regressions.

Table 13. Simultaneous system of equations for banks’ dividends and leverage

	<i>DIVIDEND_EQUITY</i>	<i>DEP&NONDEP_TA</i>	<i>DIVIDEND_EQUITY</i>	<i>NONDEPOSITS_TA</i>	<i>DIVIDEND_EQUITY</i>	<i>DEPOSITS_TA</i>
Panel A (2000q1-2008q3)	(1)	(2)	(3)	(4)	(5)	(6)
<i>DIVIDEND_EQUITY</i>		0.000** (0.000)		0.024 (0.021)		-0.001 (0.022)
<i>DIVIDEND_EQUITY(t-1)</i>	-0.077*** (0.009)		-0.077*** (0.009)		-0.077*** (0.009)	
<i>DEP&NONDEP_TA</i>	-2.716 (2.108)					
<i>NONDEPOSITS_TA</i>			0.004 (0.007)			
<i>DEPOSITS_TA</i>					-0.004 (0.007)	
<i>SIZE</i>	-0.162 (0.141)	0.014*** (0.001)	-0.158 (0.144)	5.241*** (0.246)	-0.156 (0.143)	-3.866*** (0.261)

<i>ROA</i>	0.035 (0.032)	0.003*** (0.000)	0.041 (0.032)	0.377*** (0.057)	0.041 (0.032)	0.632*** (0.060)
<i>EQUITY_TA</i>	0.083*** (0.029)		0.046** (0.021)		0.047** (0.021)	
<i>CASH_TA</i>	-0.009 (0.008)		-0.010 (0.008)		-0.009 (0.009)	
<i>MTBV</i>	0.005*** (0.001)	0.000*** (0.000)	0.005*** (0.001)	0.001 (0.001)	0.005*** (0.001)	0.005*** (0.001)
<i>LOANS_TA</i>	-0.015** (0.008)		-0.017** (0.007)		-0.016** (0.008)	
<i>RWA_TA</i>	0.013 (0.008)		0.014* (0.008)		0.015* (0.008)	
<i>INCOME_TAX_TA</i>	-0.002 (0.095)		-0.002 (0.095)		-0.003 (0.095)	
<i>EMPL_COMP</i>	-0.004 (0.003)		-0.004 (0.003)		-0.004 (0.003)	
<i>CAPRATIO</i>	0.006 (0.012)		0.006 (0.012)		0.005 (0.012)	
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes
<i>R</i> ²	0.725	0.866	0.725	0.866	0.725	0.866
Observations	7382	7382	7382	7382	7387	7387
Breusch-Pagan Test (χ^2)	1.121		0.324		0.000	

	<i>DIVIDEND_EQUITY</i>	<i>DEP&NONDEP_TA</i>	<i>DIVIDEND_EQUITY</i>	<i>NONDEPOSITS_TA</i>	<i>DIVIDEND_EQUITY</i>	<i>DEPOSITS_TA</i>
Panel B (2008q4-2011q3)	(1)	(2)	(3)	(4)	(5)	(6)
<i>DIVIDEND_EQUITY</i>		0.000* (0.000)		0.208*** (0.026)		-0.172*** (0.031)
<i>DIVIDEND_EQUITY</i> (<i>t</i> -1)	0.009 (0.010)		0.007 (0.010)		0.007 (0.010)	
<i>DEP&NONDEP_TA</i>	-1.098 (1.731)					
<i>NONDEPOSITS_TA</i>			0.087*** (0.010)			
<i>DEPOSITS_TA</i>					-0.065*** (0.009)	
<i>SIZE</i>	0.924*** (0.260)	0.019*** (0.003)	1.014*** (0.258)	-0.170 (0.379)	1.007*** (0.258)	2.092*** (0.457)
<i>ROA</i>	0.039*** (0.011)	-0.001*** (0.000)	0.040*** (0.011)	-0.024 (0.018)	0.037*** (0.011)	-0.056*** (0.021)
<i>EQUITY_TA</i>	0.018 (0.038)		0.061* (0.035)		0.020 (0.035)	
<i>CASH_TA</i>	0.030*** (0.009)		0.035*** (0.009)		0.036*** (0.009)	
<i>MTBV</i>	0.007***	0.000*	0.007***	-0.001	0.007***	0.003**

	(0.001)	(0.000)	(0.001)	(0.001)	(0.001)	(0.002)
<i>LOANS_TA</i>	0.015 (0.010)		0.014 (0.009)		0.019** (0.010)	
<i>RWA_TA</i>	0.004 (0.011)		0.005 (0.011)		0.002 (0.011)	
<i>INCOME_TAX_TA</i>	0.402** (0.181)		0.356** (0.179)		0.393** (0.179)	
<i>EMPL_COMP</i>	0.001 (0.003)		0.001 (0.003)		0.002 (0.003)	
<i>CAPRATIO</i>	-0.056** (0.026)		-0.064** (0.026)		-0.065** (0.026)	
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes
<i>R</i> ²	0.783	0.860	0.783	0.925	0.784	0.915
Observations	3857	3857	3857	3857	3857	3857
Breusch-Pagan Test (χ^2)	0.710		16.682***		7.796***	

Panel A and B estimate the simultaneous system of equations in (3) on the two sample periods 2000q1-2008q3, and 2008q4-2011q3, respectively. On each panel, Columns 1, 3, and 5 report the coefficients estimated on the equation for *DIVIDEND_EQUITY*. Columns 2, 4, and 6 report the coefficients estimated on the equation for leverage, which is measured, alternatively, by *DEP&NONDEP_TA*, *NONDEPOSITS_TA*, and *DEPOSITS_TA*. The estimation is performed according to the one-way random effect estimation of seemingly-unrelated regressions implemented by Nguyen (2010).

6.2 Use of Lagged Values of Leverage

One further way to attenuate the endogeneity concern on our outcomes is to use lags of the leverage variables in the equations (1) and (2). When the bank decides on the dividend at time *t*, the balance sheet from the previous point in time cannot be modified. We regress the dividends at time *t* on leverage computed at time *t-1*.

In Table 14 the first lag and the second lag of *NONDEPOSITS_TA* and *DEPOSITS_TA* replace the corresponding contemporaneous values in (1) and (2). The quality of the results is similar in sign and magnitude to the regressions where we used the contemporaneous variables. We acknowledge that the use of lagged regressors is one modest way for addressing the issue of endogeneity. On this purpose, in the next sub-section we employ another methodology, so to stress deeply the quality of the results.

Table 14. The effect from leverage on banks' dividends, including lagged values of leverage

	<i>DIVIDEND_DUMMY</i>				<i>DIVIDEND_EARNINGS</i>				<i>DIVIDEND_EQUITY</i>			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
<i>NONDEPOSITS_TA(t-1)</i>	0.102 (0.064)				0.869 (0.576)				0.039*** (0.014)			
<i>NONDEPOSITS_TA(t-2)</i>		0.080 (0.058)				1.296** (0.635)				0.026** (0.013)		
<i>DEPOSITS_TA(t-1)</i>			-0.412** (0.062)				-1.026* (0.569)				-0.036*** (0.011)	
<i>DEPOSITS_TA(t-2)</i>				-0.097* (0.055)				-1.222** (0.592)				-0.020** (0.009)
Control Variables	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Firm and Time Effects	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Pseudo- <i>R</i> ² / <i>R</i> ² (within)	0.173	0.172	0.180	0.175	0.149	0.151	0.151	0.151	0.141	0.139	0.141	0.139
Observations	578	578	578	578	2403	2402	2402	2400	3945	3940	3944	3941

Each column estimates regression models during the sample period 2008q4-2011q3. Columns 1-4: Coefficients estimated by a Logit model for *DIVIDEND_DUMMY*. The set of regressors includes also the following variables, which are not reported in the table: *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, and a set of dummies for banks and quarters. Standard errors are reported in parentheses. Columns 5-8: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EARNINGS*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EARNINGS (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EARNINGS* is winsorized at the 1% and 99%. Standard errors are clustered at the bank level and are reported in parentheses. Columns 9-12: Coefficients estimated by an Ordinary Least Squares (OLS) model for *DIVIDEND_EQUITY*. The set of regressors includes also the following variables, which are not reported in the table: *DIVIDEND_EQUITY (t-1)*, *SIZE*, *ROA*, *EQUITY_TA*, *CASH_TA*, *MTBV*, *LOANS_TA*, *RWA_TA*, *INCOME_TAX_TA*, *EMPL_COMP*, *CAPRATIO*, a constant, and a set of dummies for banks and quarters. *DIVIDEND_EQUITY* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * p < 0.10, ** p < 0.05, *** p < 0.01

6.3 Regressions with Instrumental Variables

This sub-section implements instrumental variable (IV) regressions. More precisely, we estimate the models for the two payout measures and for *DIVIDEND_DUMMY* instrumenting the regressor *DEPOSITS_AS*, which we suspect to be endogenous. For this task, we obtain from our data-source information on the interest paid by banks on their interest-bearing deposits. We call *INTEREST_DEPOSITS* the ratio of the interest incurred on deposits as a percent of average deposits, and use it as instrument for *DEPOSITS_AS*. Thus, *INTEREST_DEPOSITS* approximates the average interest rate paid on deposits. We assume that the ultimate decision on how much to pay to owners out of the current equity or earnings, is not substantially related to the interest earned by depositors on their money. As mentioned in the previous sub-section 5.1, and as reported in Table 8, our banks collect large amounts of current accounts and retail time deposits, which typically yield low returns. To our view, it is reasonable to think that while the average interest on deposits is correlated to the level of deposit leverage, the same interest on deposits is not an important driver for the bank's choice on dividends.

Table 15 displays results from IV-GMM regressions during the turmoil period. In the first stage regression, *DEPOSITS_AS* has got positive sign on *INTEREST_DEPOSITS*. In the second stage regression, the instrumented deposit leverage has got negative sign on *DIVIDEND_DUMMY* and *DIVIDEND_EQUITY*. The choice of our instrument is not rejected by diagnostic checks. (Note 16) We conclude that the approach of IV regressions supports the quality of the previous outcomes.

Table 15. The effect from deposit leverage on banks' dividends: Output from Instrumental Variables (IV) regressions

	First Stage <i>DEPOSITS_TA</i>	Second Stage <i>DIVIDEND_EARNINGS</i>	First Stage <i>DEPOSITS_TA</i>	Second Stage <i>DIVIDEND_EQUITY</i>	First Stage <i>DEPOSITS_TA</i>	Second Stage <i>DIVIDEND_DUMMY</i>
<i>DEPOSITS_AS</i>	-	3.512 (5.266)	-	-0.863** (0.356)	-	-0.318*** (0.044)
<u>Instrument:</u>						
<i>INTEREST_DEPOSITS</i>	0.770*** (0.252)	-	0.703*** (0.256)	-	1.471*** (0.198)	-
Observations	6736	6736	9782	9782	6778	6778
Anderson-Rubin Wald	0.460	-	33.180***	-	-	-
Cragg-Donald Wald F	-	18.264	-	17.844	-	-
Wald test for	-	-	-	-	139.320***	-
Critical Values for	10% max size	16.38				
Cragg-Donald Wald F	15% max size	8.96				
Statistic	20% max size	6.66				
	25% max size	5.53				

The table shows estimates from Instrumental Variables (IV) regressions, where *DEPOSITS_TA* is instrumented by *INTEREST_DEPOSITS*. In the equations for *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* the coefficients are estimated using the two-step efficient Generalized Method of Moments (GMM) estimator; in the equation for *DIVIDEND_DUMMY* coefficients are estimated using the Newey's minimum chi-squared estimator. The sample period is 2008q4-2011q3. Both *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are winsorized at the 1% and 99% level. Robust standard errors are reported in parentheses. The critical values for the Cragg-Donald Wald *F* Statistic are taken by Stock and Yogo (2005). * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

6.4 Alternative Estimation Methods for the Dividend Payout

6.4.1 Dynamic Panel Data (DPD) Models

The dividend payout in (1) is now modeled according to a dynamic panel data (DPD) model. In the context of DPD the estimation of fixed effects models is a difficult issue, especially in the case of panels with a large number of units and few periods. Nickell (1981) shows that the presence of the lagged dependent variable determines a bias in the coefficients estimated on both the lagged dependent variable as well as on other regressors. Arellano and Bond (1991) popularized the work from Holtz-Eakin, Newey and Rosen (1988) and propose a method offering more efficient estimates of DPD models which is based on a Generalized Method of Moments (GMM) approach.

Table 16 (columns 3-4) estimates the effect from deposit leverage on the dividend payout using the procedure of Arellano and Bond (1991). Similar results arise when we implement the modified estimator (system GMM) of Arellano and Bover (1995) and Blundell and Bond (1998). (Note 17) After employing techniques which take into account of the dynamic structure of the payout equation, we still find that deposit leverage has got negative and significant sign on dividends.

Table 16. The effect from deposit leverage on banks' dividends: Output from Tobit Model, and Dynamic Panel Data Model

	Honoré(1992)		Arellano and Bond (1991)	
	<i>DIVIDEND_EARNINGS</i> (1)	<i>DIVIDEND_EQUITY</i> (2)	<i>DIVIDEND_EARNINGS</i> (3)	<i>DIVIDEND_EQUITY</i> (4)
<i>Dependent variable (t-1)</i>	-0.015 (0.057)	-0.186** (0.078)	-0.062 (0.050)	-0.220*** (0.070)
<i>DEPOSITS_TA</i>	-2.142** (1.041)	-0.079** (0.033)	-1.863** (0.732)	-0.137*** (0.019)
<i>SIZE</i>	83.816** (34.081)	3.885*** (0.714)	-10.084 (25.861)	0.077 (0.522)
<i>ROA</i>	-127.438*** (17.593)	0.075* (0.042)	-31.218** (5.009)	0.046*** (0.013)
<i>EQUITY_TA</i>	3.944 (6.138)	0.025 (0.124)	-9.314** (3.866)	-0.064 (0.061)
<i>CASH_TA</i>	1.553 (1.060)	0.060** (0.028)	0.231 (0.685)	0.080*** (0.025)
<i>MTBV</i>	0.261*** (0.098)	0.017*** (0.003)	-0.111* (0.065)	0.009*** (0.002)
<i>LOANS_TA</i>	-0.303 (0.847)	0.035 (0.023)	-3.312*** (1.081)	0.109*** (0.023)
<i>RWA_TA</i>	1.999** (0.913)	0.037 (0.029)	3.023*** (1.137)	-0.008 (0.025)
<i>INCOME_TAX_TA</i>	25.131 (15.729)	1.126** (0.515)	1.559 (7.836)	0.300 (0.233)
<i>EMPL_COMP</i>	-0.156 (0.402)	-0.003 (0.010)	0.516*** (0.196)	-0.008* (0.005)
<i>CAPRATIO</i>	-0.820 (3.362)	-0.057 (0.091)	0.008 (2.113)	-0.091** (0.045)
Firm Effects	Yes	Yes	Yes	Yes

Time Effects	Yes	Yes	No	No
χ^2	192.010***	285.090***	80.840***	113.860***
Observations	2403	3945	1958	3615

Columns 1-2: Coefficients estimated by a Tobit model during the sample period 2008q4-2011q3. The estimation follows the technique of Honoré (1992). Both *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are winsorized at the 1% and 99% level. Standard errors are estimated by the bootstrap, and are reported in parentheses. Columns 3-4: Coefficients estimated according to the method for dynamic panel data developed by Arellano and Bond (1991). Both *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are winsorized at the 1% and 99% level. Robust standard errors are reported in parentheses. Significance: * p < 0.10, ** p < 0.05, *** p < 0.01

6.4.2 Tobit Model

In this final test, the dividend payout follows a corner solution model, which we estimate with a censored normal regression, or Tobit model. See Wooldridge (2010) for the estimation procedure of Tobit models. Indeed, for some banks the optimal payout coincides with the corner solution of zero dividends. The use of Tobit models on Panel data though, presents some issues. In the estimation of censored regression models with fixed effects, there is no sufficient statistic allowing the fixed effects to be conditioned out of the likelihood. Therefore, we implement the approach of Honoré (1992), which is based on a semiparametric estimator for fixed-effects Tobit models.

Table 16 above (columns 1-2) presents the results, where estimators are based on the absolute error loss function, and the standard errors are estimated by the bootstrap. The Tobit specification estimated following Honoré (1992) discovers outcomes consistent with the ones from the OLS regressions, since deposit leverage continues to have a substantial decreasing impact on the dividend payout.

7. Share Repurchases

7.1 Share Repurchases in the Sample

We conclude the paper with a short analysis on the share repurchases inside our banks. Together with dividends, the repurchase of shares is another way for firms to divert resources to owners. For a literature on the topic of share repurchases we send to Allen and Michaely (2003).

We define *REPURCHASE_DUMMY* as a dichotomous variable assuming value one if the bank has bought-back some of its stock during the quarter. The relative repurchase payout is defined as the ratio of the common stock repurchased over net income (*REPURCHASE_INCOME*), as reported from the quarter cash flow statement. Table 17 reports descriptive statistics. Almost the 29% of the banks has re-acquired stock, thus less than half of the banks paying dividends, which are almost 65%. The average repurchase payout is 19%, and is highly volatile.

Table 17. Variables for banks' share repurchases

Variable	Mean	Median	5%	25%	75%	95%	Std. Dev
<i>REPURCHASE_DUMMY</i>	28.816	0.000	0.000	0.000	100	100	0.453
<i>REPURCHASE_INCOME</i>	19.080	0.000	0.000	0.000	1.079	63.704	547.725

The table reports the average value of the variables during the sample period 2000q1-2011q3.

Figure 2 compares the payout through repurchases to the payout through dividends. It is interesting to note that during the crisis of 2007-2009, the average payout through repurchases has decreased, while the dividend payout has increased. (Note 18)



Figure 2. Payout through share repurchases and payout through dividends across years

The figure shows the variables *DIVIDEND_EARNINGS* and *REPURCHASE_INCOME* during 2000-2011. *DIVIDEND_EARNINGS* and *REPURCHASE_INCOME* are winsorized at the 1% and 99% level.

Overall, our banks have paid out more cash through dividends, rather than repurchasing shares. This evidence is consistent with several studies affirming that firms have got a preference for dividends. For example, Bhargava (2010) says that firms which pay regular dividends are reluctant to lower their dividends for repurchasing shares, because they don't want to send ambiguous signals to investors. According to Ofer and Thakor (1987), due to high signaling costs, companies want to repurchase stock only when their equity is undervalued. Other papers discussing the relationship between dividends and share repurchases include, Barclay and Smith (1988), Brennan and Thakor (1990), and Allen, Bernardo, and Welch (2000), and Allen and Michaely (2003).

We mention two more aspects which contribute to explain the larger use of dividends as compared to repurchases. These facts can further help to understand the evidence of Figure 2, where repurchases decline after the crisis. First, dividends are typically more flexible to adjust than repurchases. Second, repurchases can be sensitive to employees' stock options plans. When stock prices are high, employees find convenient to exercise their stock options, even though the current value of the stock get diluted. However, if the firm repurchases equity, the dilution can be off-set (see, among others, Kahle (2002) and Bens et al. (2003)). During the recent crisis, the stock prices of banks dropped, and bankers had no incentive to exercise high-strike options. Fahlenbrach and Stulz (2011) show that during the crisis banks' CEOs suffered losses on their shares and stock-options.

7.2 Effects from Leverage on Share Repurchases

We estimate how share repurchases change with banks' leverage. Models similar to (1) and (2) are now run for *REPURCHASE_DUMMY* and *REPURCHASE_INCOME* during 2008q4-2011q3. Table 18 reports the results. Only *REPURCHASE_DUMMY* reacts significantly to leverage. More precisely, banks are more likely to buy back shares when they have higher non-deposit leverage. The coefficients on the repurchase payout instead are never significant, although the estimated coefficients on the leverage components have the same signs that we have often commented in the previous analysis of dividends: while deposit leverage moves in the opposite way of share repurchases, the non-deposit leverage is positively correlated to share repurchases.

Table 18. The effect from leverage on banks' share repurchases

	<i>REPURCHASE_DUMMY</i>		<i>REPURCHASE_INCOME</i>	
	(1)	(2)	(3)	(4)
<i>REPURCHASE_INCOME</i> (t-1)			-0.002 ^{***}	-0.002 ^{***}
			(0.001)	(0.000)
<i>NONDEPOSITS_TA</i>	0.075 [*]		0.360	
	(0.042)		(0.248)	
<i>DEPOSITS_TA</i>		-0.077 [*]		-0.278
		(0.042)		(0.188)
<i>SIZE</i>	2.110	2.184 [*]	13.477 [*]	12.982 [*]
	(1.326)	(1.328)	(6.948)	(6.791)
<i>ROA</i>	0.151	0.148	0.015	0.012
	(0.100)	(0.100)	(0.073)	(0.074)
<i>EQUITY_TA</i>	-0.176	-0.252	0.494	0.204
	(0.181)	(0.177)	(0.402)	(0.366)
<i>CASH_TA</i>	-0.060	-0.058	0.079	0.079
	(0.043)	(0.043)	(0.109)	(0.110)
<i>MTBV</i>	-0.008 [*]	-0.008 [*]	0.007	0.007
	(0.004)	(0.005)	(0.010)	(0.010)
<i>LOANS_TA</i>	0.047	0.049	0.183	0.217
	(0.049)	(0.049)	(0.125)	(0.132)
<i>RWA_TA</i>	-0.023	-0.022	-0.029	-0.055
	(0.053)	(0.052)	(0.106)	(0.110)
<i>INCOME_TAX_TA</i>	-1.379 [*]	-1.363 [*]	-1.860 [*]	-1.583
	(0.714)	(0.712)	(1.117)	(1.132)
<i>EMPL_COMP</i>	0.028	0.027	-0.030	-0.026
	(0.019)	(0.019)	(0.036)	(0.036)
<i>CAPRATIO</i>	0.098	0.098	-0.236	-0.241
	(0.127)	(0.127)	(0.290)	(0.294)
Constant			-197.370 [*]	-162.348 [*]
			(107.015)	(97.566)
Firm and Time Effects	Yes	Yes	Yes	Yes
Pseudo- R^2 / R^2 (within)	0.144	0.144	0.028	0.028
Observations	1061	1061	3590	3590

Each column estimates regression models during the sample period 2008q4-2011q3. Columns 1-2: Coefficients estimated by a Logit model for *REPURCHASE_DUMMY*. The regressors include also a set of dummies for banks and quarters (not reported). Standard errors are reported in parentheses. Columns 3-4: Coefficients estimated by an Ordinary Least Squares (OLS) model for *REPURCHASE_INCOME*. The regressors include also a set of dummies for banks and quarters (not reported). *REPURCHASE_INCOME* is winsorized at the 1% and 99% level. Standard errors are clustered at the bank level and are reported in parentheses. Significance: * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

8. Conclusion

The paper analyses a large sample of commercial banks from the United States during 2006-2011, and shows that there is statistically important relationship between the firms' dividends and leverage after the end of 2008. We observe that the impact from leverage on dividends depends from the type of debt that we consider in the estimated specification. The deposit leverage, measured by the deposits-to-assets ratio, has got negative sign on the variable for the probability of paying dividends and on the variables for the dividend payout ratio. Oppositely, the impact from the non-deposit leverage on the same variables is positive. Since dividends can be viewed as shifting risk from equityholders to debtholders, the results suggest that by paying dividends our banks tend to shift the owners' risk on non-deposit creditors, rather than on depositors. This pattern is significant after the end of 2008, while remains not statistically interesting during the previous time period. During the crisis of 2008-2009 banks resorted to funding through deposits in order to obtain the liquidity needed. Simultaneously, with the severe episodes of distress in

financial markets, depositors started to see their funds at risk. Feared from withdrawals, banks refrained from shifting risk on depositors by distributing dividends to equityholders, and thereby maintained a critical source of liquidity.

The main finding of the paper is that banks' dividends interact with the type of debt instruments used by the same firms. Out of this result, we can draw interesting suggestions for policy making. First, we support those views arguing that the payment of dividends should be restricted for banks experiencing distress (among others, see Brunnermeier et al. (2009), and Goodhart et al. (2010)) (Note 19)

Indeed, our outcomes show that banks which were paying more generous dividends during the latest crisis, were also those firms which had larger shares of non-deposit debt, which is generally seen as a less stable resource of financing than deposits. Secondly, based on our estimated patterns we raise the ultimate question whether there may be an interplay between dividends and the type of instruments which banks use in order to fulfill their regulatory capital standards. In fact, the regulation developed with the Basel Capital Accord allows subordinated debt instruments with at least a five year maturity to be counted as tier 2 capital. This paper has displayed that non-deposit debt moves in the same direction of dividends. If non-deposit debt may restore capital levels but at the same time prompts banks to pay out earnings, then our suggestion to supervisors is to monitor potential inefficiencies arising from the friction between dividends and debt funding.

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Notes

Note 1. A standard classification distinguishes between wholesale and retail debt funding. In general, the former includes central bank liquidity, interbank loans, other short-term debt, most notably repurchase agreements (repos) and commercial paper (CP), and longer-term debt. Retail debt funding is essentially funding through customer deposits, such as current, savings and term deposits (Martel, Van Rixtel, and González Mota (2012)). Note that, the measures we employ for the banking leverage are constructed using balance sheet data and do not capture effects from off-balance sheet transactions.

Note 2. SNL Financial LC is a financial information firm headquartered in the United States, which covers more than 50,000 private and public international companies operating in the most relevant market sectors. See <http://www.snl.com/>.

Note 3. The sample includes operating independent banks and bank holding companies, while acquired or defunct companies are excluded. Focusing on banks which survived across the crisis, we can examine whether the crisis has induced changes in the funding of banks, which ultimately brought the composition of the firms' leverage to play a role on dividends. In the following empirical analysis we split the sample into different time periods (before/after the crisis). By looking at banks which survived across the sub-periods, we can explore whether the troubles in the banks' financing during the turmoil could influence dividends, as compared to the previous more "tranquil" period.

Note 4. SNL Financial reports only positive values for *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY*, in the sense that, the two payout ratios are not computed for banks reporting negative earnings and/or negative equity. The

banks of our sample which report negative earnings are about the 16% of the total year-quarter observations, while the banks with negative equity are about the 0.53% of the total year-quarter observations. Notice that, banks with a negative balance in retained earnings, typically can't make dividend payments to shareholders. The only common exception is when companies are dissolving or liquidating and pay dividends out of cash balances (although, defunct companies are not in our sample). Another instance we wish to give mention, is that, some companies may set dividends at the beginning of the year and then pay equal dividends each quarter. However, given that we are computing the dividend payout over earnings and equity (which are not likely to stay the same across quarters), we don't think that this issue may affect the results. We further checked that, the shares of banks which have the same value of *DIVIDEND_EARNINGS* during two consecutive quarters is less than 1% of the whole sample.

Note 5. Given that, the standard deviation of *DEPOSITS_TA* is 9.685, the impact on *DIVIDEND_EQUITY* is equal to $(9.685)*(-0.045) = 43.583\%$.

Note 6. In the seminal paper of Lintner (1956) dividends follow a partial adjustment model. The coefficient estimated on the lagged dependent payout ratio is informative on the speed of adjustment of dividends towards their target. The main result of Lintner (1956) is that corporations tend to "smooth" their dividends and adjust them towards a long-run target payout level. In our generalized partial adjustment model (2) the speed of adjustment coefficient would be computed as one minus the coefficient estimated on the lagged dependent variable. Given that, the lagged *DIVIDEND_EARNINGS* and *DIVIDEND_EQUITY* are negative during the pre-crisis period, the speed of adjustment would be larger than one. This suggests that banks were adjusting their dividends relatively quickly, and we cannot claim that we observe some "stickiness" in dividends as was in Lintner (1956).

Note 7. Some of the control variables have coefficients on the two payouts of high magnitude and opposite sign. This might be due to the construction of those controls. *ROA* is negative on *DIVIDEND_EARNINGS*, while positive on *DIVIDEND_EQUITY*. The firm's earnings are at the denominator in *DIVIDEND_EARNINGS*, while at the numerator in *ROA*. *EQUITY_TA* is negative on *DIVIDEND_EQUITY*, while positive on *DIVIDEND_EARNINGS*. The firm's equity is at the numerator of *EQUITY_TA*, while at the denominator in *DIVIDEND_EQUITY*.

Note 8. Martel, Van Rixtel, and González Mota (2012) note that, the five United States investment banks which existed before the crisis - Goldman Sachs, Morgan Stanley, Merrill Lynch, Lehman Brothers and Bear Stearns - did not have deposit taking business. However, in October 2008 Goldman Sachs and Morgan Stanley changed their official status from investment bank to traditional bank holding companies.

Note 9. Signalling models for dividends have been developed, among others, by Bhattacharya (1979), Miller and Rock (1985), and John and Williams (1985). The issuance of debt can signal the bank quality in the studies of, among others, Ross (1977), Leland and Pyle (1977), Heinkel (1982), Myers and Majluf (1984), and Harris and Raviv (1991).

Note 10. Jensen (1986) explains how debt can substitute dividends in reducing agency costs due to free cash flows.

Note 11. SNL Financial provides data on insider ownership only for the last date of observation, hence we implicitly assume that our firms did not change significantly their governance structure during 2008q4-2011q3.

Note 12. Martinez Peria and Schmuckler (2001) claim that, deposit insurance is not always fully credible, and does not decrease market discipline, especially during crises. Both insured and uninsured deposits can be sensitive to banks' risk-taking.

Note 13. According to Diamond (1991), Datta, Iskandar-Datta, and Raman (2005), and Kisgen (2006), short-term debt is a stronger monitoring device than long-term.

Note 14. We consider the list from the Financial Stability Board dated November 4, 2011. Among the 29 worldwide banks defined as "systemically important financial institutions" we select the following United States institutions: Bank of America, Bank of New York Mellon, Citigroup, Goldman Sachs, JPMorgan Chase, Morgan Stanley, State Street, and Wells Fargo.

Note 15. We follow the approach for fitting so-called seemingly-unrelated regression (SUR) models developed with Zellner (1962). The estimation is performed according to the one-way random effect estimation of seemingly-unrelated regressions implemented by Nguyen (2010). We also check that results are similar if we estimate the systems according to the approach from Biorn (2004) for the estimation of seemingly-unrelated regressions in unbalanced panel data sets. Similar systems of simultaneous equations are estimated using, alternatively, *DIVIDEND_EARNINGS* and *DIVIDEND_DUMMY* as dependent variables for the dividend equation. These results are not reported in the paper for not overloading the results. However, we have verified that these latter

not-reported outcomes are of the same quality to the outcomes of Table 13 in what concerns sign and statistical significance of the leverage variable in the dividend equation.

Note 16. The IV estimation performs better on *DIVIDEND_EQUITY* than on *DIVIDEND_EARNINGS*. Looking at the model for *DIVIDEND_EQUITY*, in the first-stage regression the Anderson-Rubin test rejects the null hypothesis that the coefficient of *DEPOSITS_AS* in the structural equation is zero (see Anderson-Rubin (1949)). In the second stage regression, the Stock and Yogo test verifies whether our instrument is weak (see Stock and Yogo (2005)). The test is based on the *F* statistic of the Cragg-Donald statistic. The null hypothesis is that the estimator is weakly identified, in the sense that it is subject to bias that the investigator finds unacceptably large. To reject the null, the Cragg-Donald *F* statistic must exceed the critical values tabulated by Stock and Yogo (2005). According to the Stock and Yogo test our equation for *DIVIDEND_EQUITY* would not to be weakly identified. For example, if we are willing to accept a rejection rate of at most 10%, then we reject the null of weak identification, because the Cragg-Donald *F* statistic is above the critical value equal to 16.38.

Note 17. These results – for brevity – are not reported.

Note 18. Although omitted for brevity, we have inspected the behavior of repurchases during quarters. The highest values of *REPURCHASE_INCOME* are observed during 2007q2 and 2007q3, when *REPURCHASE_INCOME* is always above 20%. This trend is similar to the shares repurchased by United States industrial firms examined by Kahle and Stulz (2010). In their sample, the ratio of repurchases over assets peaks during the third quarter of 2007, while falls during the first quarter of 2009, which coincide with the highs and the lows of the stock market.

Note 19. Other articles arguing that dividends should be limited when banks experience financial troubles include Acharya et al. (2012), and Admati et al.(2013). For further comments in the framework of the debate around sanctions on dividends, we refer to Scharfstein and Stein (2008, “This Bailout Doesn’t Pay Dividends,” The New York Times, October 20; Wessel, D., 2008, “Brainstorming about Bailouts” Wall Street Journal, March 13), and to Rosengren (2010, “Dividend Policy and Capital Retention: A Systemic “First Response,” speech delivered at the Rethinking Central Banking conference, Washington DC, October 10, available at <http://www.bos.frb.org/news/speeches/rosengren/2010/101010/101010.pdf>).

Appendix

We report below the definition of the variables employed in the empirical analysis, including the variables ‘KeyFields’ identified by SNL Financial.

CAPRATIO [SNL KeyField: 131990]: Risk-weighted Capital Ratio

CASH_TA: Cash and cash equivalents [SNL KeyField: 131920] as a percent of total assets [SNL KeyField: 131929]

CURRENTACC_TA: Current Accounts [SNL KeyField: 132471] as a percent of total assets [SNL KeyField: 131929]

DEPOSITS_TA: Total deposits from customers [SNL KeyField: 132480] as a percent of total assets [SNL KeyField: 131929]

DEP&NONDEP_TA: Total deposits from customers [SNL KeyField: 132480] plus total debt [SNL KeyField: 131935] as a percent of total assets [SNL KeyField: 131929]

DIVIDEND_DUMMY: Dummy variable assuming value one if the company has got a positive value of regular dividends paid [SNL KeyField: 132933], while zero if the same field is equal to zero

DIVIDEND_EARNINGS [SNL KeyField: 131981]: Dividend payout ratio. Dividends declared per common share during the period as a percent of earnings per share

DIVIDEND_EQUITY [SNL KeyField: 132911]: Dividend/Average Book Value. Dividends declared per common share during the period as a percent of average common equity per share

EMPL_COMP [SNL KeyField: 133387]: Compensation/Average employees. Employee compensation and benefits as a multiple of average full-time-equivalent employees. Compensation and benefits include salaries, wages, bonuses, commissions, changes in reserve for future stock option expense, and other employee benefit costs, also related to employment or retirement benefits, whether paid or deferred, recognized during the period. If the company does not report the average full-time equivalent employees for the period, this is calculated by SNL Financial

EQUITY_TA: Total equity [SNL KeyField: 131939] as a percent of total assets [SNL KeyField: 131929]

FOREIGNDEP_TA: Foreign Deposits [SNL KeyField: 132478] as a percent of total assets [SNL KeyField: 131929]

INCOME_TAX_TA: Income taxes paid [SNL KeyField: 132981] as a percent of total assets [SNL KeyField: 131929]

INTEREST_DEPOSITS: Interest incurred on deposits as a percent of average deposits [SNL KeyField: 133831]

JUMBOTIMEDEP_TA: Jumbo time deposits [SNL KeyField: 132476] as a percent of total assets [SNL KeyField: 131929]

LOANS_TA: Net loans to customers [SNL KeyField: 131923] as a percent of total assets [SNL KeyField: 131929]

LOW_INSIDER_DUMMY: Dummy variable assuming value of one in correspondence of a firm insider ownership [SNL KeyField: 221550] lower or equal than 18.231%

MONEYMKTACC_TA: Principal amounts in money-market accounts in domestic offices [SNL KeyField: 132472] as a percent of total assets [SNL KeyField: 131929]

MTBV [SNL KeyField: 132027]: Price/Book. Price as a percent of book value per share. Book value is calculated using financial period end common equity and common shares outstanding values

NONDEPOSITS_TA: Total debt [SNL KeyField: 131935] as a percent of total assets [SNL KeyField: 131929]

NONDEPOSITS_TL: Total debt [SNL KeyField: 131935] divided by the sum of Total Debt [SNL KeyField: 131935] plus Total Deposits from Customers [SNL KeyField: 132480]

OTHERDEP_TA: Other Deposits [SNL KeyField: 243741] as a percent of total assets [SNL KeyField: 131929]

REPOS_TA: Securities that are sold under a corresponding agreement that those securities will be repurchased by the original holder on a specified future date and at an agreed-upon price [SNL KeyField: 132309]

REPURCHASE_INCOME: Common stock repurchased [SNL KeyField: 133872] as a percent of net income after taxes [SNL KeyField: 142046]. The common stock repurchased is as-reported from the cash flow statement for the period. It includes fractional and dissenting shares redeemed on the cash flow statement. This should include all purchases of company stock for treasury stock, compensation plans, recognition and retention plans and acquisitions of common stock by Employee Stock Ownership Plan (ESOP)

REPURCHASE_DUMMY: Dummy variable assuming value one if the company has got a positive value on shares repurchased [SNL KeyField: 133870] while zero if the same field is equal to zero.

RETAILTIMEDEP_TA: Retail Time Deposits [SNL KeyField: 132475] as a percent of total assets [SNL KeyField: 131929]

ROA [SNL KeyField: 132004]: ROAA. Return on average assets; net profit as a percent of average assets

RWA_TA [SNL KeyField: 226936]: Risk-weighted assets/assets. Risk-weighted assets as a percent of assets

SAVINGACC_TA: Principal amounts in non money-market savings accounts in U.S. offices [SNL KeyField: 132473] as a percent of total assets [SNL KeyField: 131929]

SHORTTERM_NONDEP_TA: Borrowings with a maturity of one year or less, not already included in repurchase agreements, notes payable, or subordinated debt [SNL KeyField: 233865]

SIZE: Natural logarithm of total assets [SNL KeyField: 131929]

TARPEQUITY_DUMMY Dummy variable assuming value one if the company has got a positive value of TARP Preferred Equity [SNL KeyField: 218432], while zero if the same field is equal to zero

TARPEQUITY_TA: TARP preferred equity [SNL KeyField: 218432] as a percent of total assets [SNL KeyField: 131929]

TOOBIGTF_DUMMY: Dummy variable assuming value of one in correspondence of “too-big-to-fail” institutions (classified according to the Financial Stability Board, November 2011)

TOTALTIMEDEP_TA: Total time deposits [SNL KeyField: 132477] as a percent of total assets [SNL KeyField: 131929]